

# Technology Acquisition Services

## One-Stop Shop for Equipment, Software Licensing, Leasing and IT Services

The Washington State Department of Information Services (DIS) offers state and local governments a convenient, single source for purchasing information technology products – laptops, monitors, servers, and much more. State and local governments can benefit from the labor-saving support, informed recommendations and collective purchasing power of DIS' Technology Acquisition Services.

Customers take advantage of discounted pricing through volume purchases, often using master contracts. Leases can also be arranged for large purchases.

DIS consultants work individually with customers to address technical and business needs, and to help devise precise computing solutions.

### Brokering

DIS competitively buys hardware and software products under the state's guidelines to ensure current market value and take advantage of special volume pricing conditions. In this way, all customers benefit from the state's combined purchasing power. DIS manages all vendor contacts and purchasing negotiations on the customer's behalf.

### Software Licensing

Technology Acquisition Services also offers software licensing where DIS has purchased commonly-used software programs from vendors in large quantities. Costs to individual customers are significantly less than the same software purchased commercially.

### Leasing

The DIS leasing program is a great opportunity for state agencies, which can lease desktops, laptops, and file servers that are maintained through a warranty program.

To participate in the leasing program, the total value of the lease must equal \$5,000 or more. Lease terms vary depending on the hardware. All leased equipment complies with the minimum enterprise configuration standards, ensuring that agencies don't experience performance issues due to incompatibility of software and hardware.

Through leasing, agencies achieve predictable monthly costs and financial control.

### Information Technology Professional Services

Customers may also purchase IT services through Technology Acquisitions Services by using the Information Technology Professional

Services (ITPS) program. The ITPS Program delivers professional technology services through a master contract.

ITPS reduces the time, effort and costs of individual organizations to find well-qualified service providers. Customers can take advantage of a competitive, streamlined ordering process for all services.

### Support

A centralized shipping, receiving and record-keeping function tracks all serial numbers and documents for incoming and outgoing products. For customers' convenience, records of warranty, returns and product upgrades can be retrieved immediately. DIS consolidates orders and accounting services to give agencies a single monthly billing document for all purchasing activity.

## Why use DIS Technology Acquisition Services?

- **Save staff time** - rely on DIS consultants who are experts in the field of technology brokering and acquisitions
- **Save money** - leverage the buying power of all customers to achieve savings individual customers could not duplicate
- **One source for all IT purchasing** - equipment, software, managing vendors, facilitating warranty repairs, and keeping comprehensive acquisition records
- **Quality and reliability** - products and services acquired through DIS meet stringent standards and best practices for the technology industry